



Prevention & Support

# Training and Qualifications For Front Line Staff

Staff training is an essential element of establishing a system of due diligence to prevent under age sales. There are a broad range of courses available for staff involved in selling or providing age restricted goods or services.



## MULTI-MODE DELIVERY OPTIONS:



CLASSROOM



E-LEARNING



IN-STORE



DISTANCE LEARNING



TRAIN THE TRAINER

## WIDEST CHOICE OF OPTIONS AVAILABLE...



“...Low cost solution...”





Prices start from

**£18** INC. VAT








An Award in Preventing Under Age Sales is not just a certificate or a mandatory course to satisfy licensing conditions (although it delivers on both of those points). An Award in Preventing Under Age Sales can improve your business, your staff performance, reduce crime and anti-social behaviour and help protect your livelihood.

KEY TO DELIVERY OPTIONS...

				
<b>CLASSROOM</b>	<b>E-LEARNING</b>	<b>IN-STORE</b>	<b>DISTANCE LEARNING</b>	<b>TRAIN THE TRAINER</b>
Release your staff to attend a training location. Training delivered by a qualified tutor. Minimum numbers may be required to proceed.	Your staff will need access to an internet connected PC with Broadband. Programme installation may be required.	Delivered in your store by a qualified tutor. Minimum numbers may be required to proceed.	Use our printed workbook and test paper which will be posted to your workplace. Staff will need time to complete the course and your help with learning.	Provision of all training materials and resources for you to cascade training to your staff.

TRAINING COURSES AVAILABLE:








-  **Award in Preventing Under Age Sales for Retail & Licensed Premises**  
Incorporating BTEC Level 2 Unit Credit in Under Age Sales Prevention
-  **Award in Preventing Under Age Sales for Licensed Hospitality**  
Incorporating BTEC Level 2 Unit Credit in Under Age Sales Prevention
-  **Award in Preventing Under Age Gambling**  
Incorporating BTEC Level 2 Unit Credit in Under Age Sales Prevention
-  **Award in Preventing Under Age Body Modification**  
Incorporating BTEC Level 2 Unit Credit in Under Age Sales Prevention
-  **Award in Preventing Under Age Access to Restricted Entertainment**  
Incorporating BTEC Level 2 Unit Credit in Under Age Sales Prevention



- HABC Level 2 Award in Underage Sales Prevention**
- HABC Level 2 Award for Personal Licence Holders**

DELIVERY OPTIONS:

					
	CLASSROOM BASED	E-LEARNING	IN-STORE	DISTANCE LEARNING	TRAIN THE TRAINER
Award in Preventing Under Age Sales for Retail & Licensed Premises	✓		✓	✓	✓
Award in Preventing Under Age Sales for Licensed Hospitality	✓		✓	✓	✓
Award in Preventing Under Age Gambling	✓		✓	✓	✓
Award in Preventing Under Age Body Modification	✓		✓	✓	✓
Award in Preventing Under Age Access to Restricted Entertainment	✓		✓	✓	✓
HABC Level 2 Award in Underage Sales Prevention	✓		✓		✓
HABC Level 2 Award for Personal Licence Holders	✓				✓

TRAINING COURSES AVAILABLE:



- Fair Trading Award - Do You Pass?
- Virtual College Prevention of Underage Sales








- BIIAB Award for Personal Licence Holders (APLH)
- BIIAB Scottish Award for Personal Licence Holders (SAPLH)
- Door Supervision Level 2
- Upskilling for Door Supervisors Level 2



- Award for Underage Sales Prevention
- Age Verification Module
- Conflict Management Module

DELIVERY OPTIONS:

					
	CLASSROOM BASED	E-LEARNING	IN-STORE	DISTANCE LEARNING	TRAIN THE TRAINER
Fair Trading Award - Do You Pass?	✓		✓		✓
Virtual College Prevention of Underage Sales		✓			
BIIAB Award for Personal Licence Holders (APLH)			✓		
BIIAB Scottish Award for Personal Licence Holders (SAPLH)			✓		
Door Supervision Level 2			✓		
Upskilling for Door Supervisors Level 2			✓		
Award for Underage Sales Prevention		✓			
Age Verification Module		✓			
Conflict Management Module		✓			



Want a related e-learning course? Please call us to ask what is available. eg: Cellar Management, Customer Service, Bar Excellence.



“ For me, being a responsible community retailer is essential. If you create a reputation for being strong when it comes to challenging for ID, you are less likely to get problems related to the sale of age restricted products. Understanding the law and backing it up with schemes like 'No Id No Sale!' is a big part of that. ”

WEYBRIDGE NEWS





## WHEN WILL YOU SEE THE BENEFITS OF TRAINING ?



Immediately! After successful completion of the assessment you will receive immediate verbal or email confirmation of a pass or a fail.



## BESPOKE OPTIONS

We can coordinate your training programme enabling a flexible bespoke delivery at your convenience to minimise impact to your business. We strongly advise a rolling training programme to keep records and due diligence folders up to date although one off training sessions with no minimum or maximum attendees are also available. Ask us about our free refresher training reminder service when you call to book.

## TRAIN THE TRAINER OPTIONS

Looking to deliver your own courses? We can help supply all the training materials and resources you will need. Call us for more information.



## LEARNER SUPPORT

Through our dedicated Qualifications Coordinator and our partnership with **Manchester College Retail Services Faculty** we can fully support your learning experience and aid progression to develop broader retail skills. The college also offers a range of foundation courses including literacy and numeracy.



## IMPROVEMENT SCHEMES/ ALTERNATIVE SANCTIONS

These courses can be tailored to support enforcement activity and can be delivered as an alternative sanction. Contact **Lynsey Zeolla** for more detail on how this can be introduced.

“ We attended a training course with Under Age Sales yesterday and received a talk from John Cassin. As a new business we found this very informative and it made us think of more we could do around the shop... ”

ODDS & EVENS  
BOOKMAKERS



Contact us on **0345 257 0018**  
or email **info@underagesales.co.uk**



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Be sure to visit our website for the latest on the law and topical news related to age restricted products.

**www.underagesales.co.uk**